



FUJITSU

shaping tomorrow with you

# Fujitsu: Your Partner for SAP HANA Solutions



**SAP®** Certified  
in Hosting Services

**SAP®** Certified  
in SAP HANA® Operations Services

# The In-memory Revolution

Process vast amounts  
of data in real-time

Run analytics dramatically faster than  
disk-based DB (10x to >1,000x)

Reveal actionable  
results immediately

Enable smarter, faster  
decision making



**Get information at your fingertips – execute  
business decisions without delay**

# Build Business Value with SAP HANA



## Gain new insights from advanced analytics utilizing processing capabilities of:

- Text
- Predictive data
- Spatial data
- Streaming data
- Time series data



## Accelerate real-time responsiveness

- Process high-speed transactions
- Analyze fresh data on the fly to take action in the moment

## Leverage industry-leading in-memory data management and analysis solution

- Manage large database volumes cost-effectively
- Leverage multi-tenant database containers and dynamic tiering across multi-tier storage

**10x**

smaller data footprint

**7x**

higher throughput

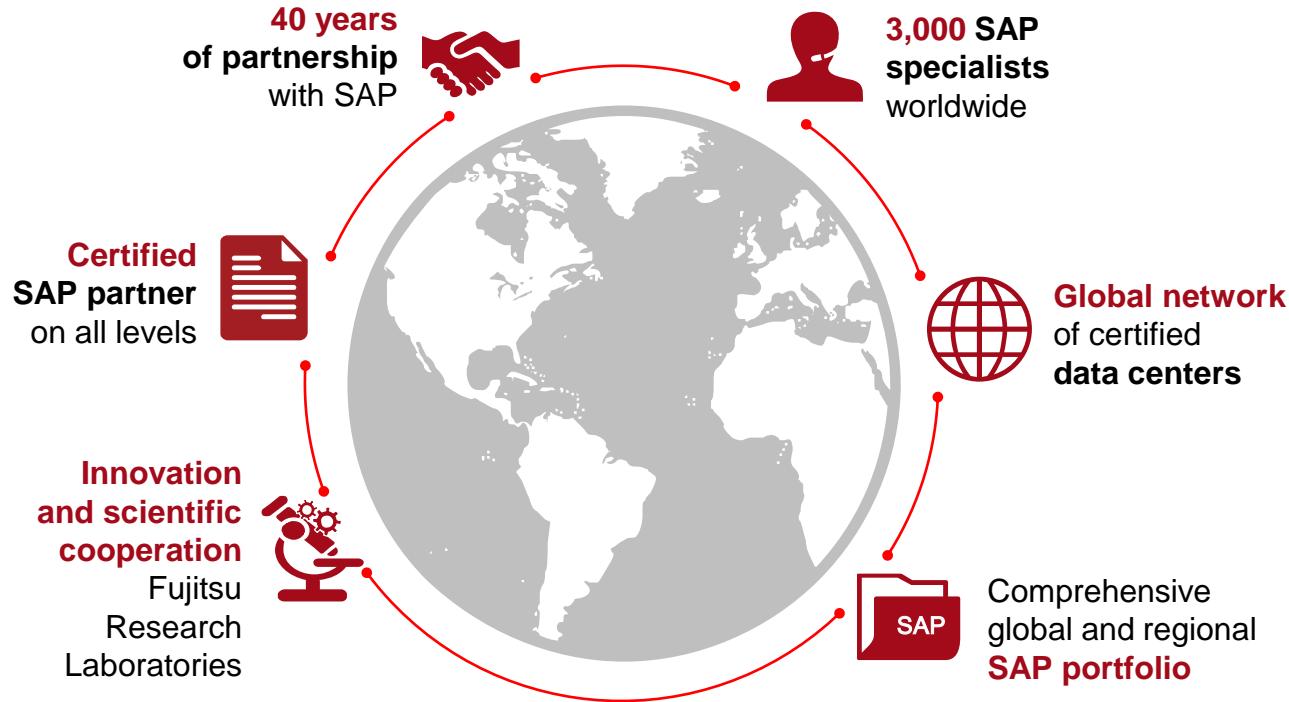
**1800x**

faster analytics & reporting

**4x**

fewer process steps

# Fujitsu as Your SAP Partner for HANA



- Fujitsu partners with SAP on SAP HANA research at the Hasso Plattner Institute
- Fujitsu co-innovates and is a member of the COIL team at SAP
- First to deploy SAP Business One on SAP HANA
- First to deploy SAP BW on SAP HANA globally
- First to develop and deploy a multi-node solution on SAP HANA



## Excellent Technology

- Fujitsu 8-socket solution outperforms our competitor's 16-socket solution
- 100% Fujitsu-owned IP

We simplify  
your transition to  
a real-time  
enterprise!



## Expert in smart concepts

- Pre-defined and pre-tested configurations
- Business- and mission-critical readiness
- Seamless scalability and virtualization
- SAP TDI

## Experience and co-innovation



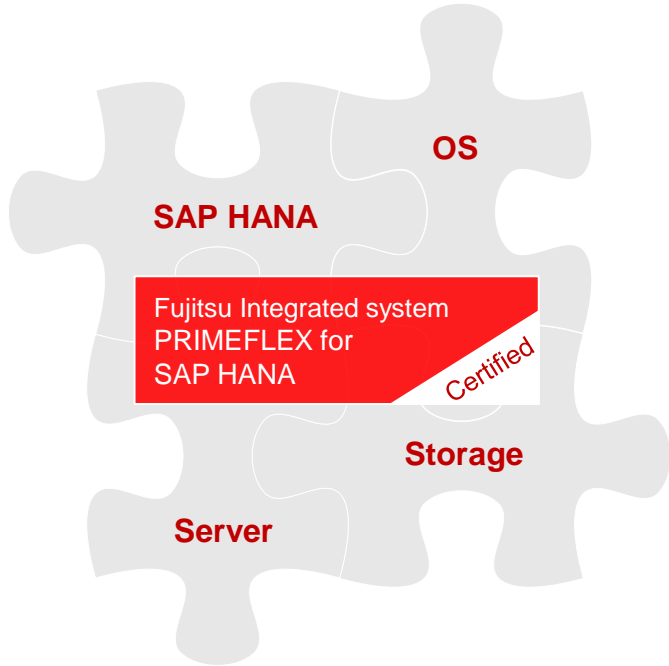
**SAP and Fujitsu**  
40 Years of Partnership  
20 Years' Fujitsu SAP Competence Center



**SAP** Innovation Center  
Potsdam



# Benefits of PRIMEFLEX for SAP HANA



Optimized cost and performance with advanced Intel CPU 'Glueless' Architecture - no external QPI bus



Covers a wide range of project requirements

- Scale up from 128GB to 8TB
- Scale out from 512GB to 64TB



Ease of operation with total system management software PRIMEFLEX Orchestrator

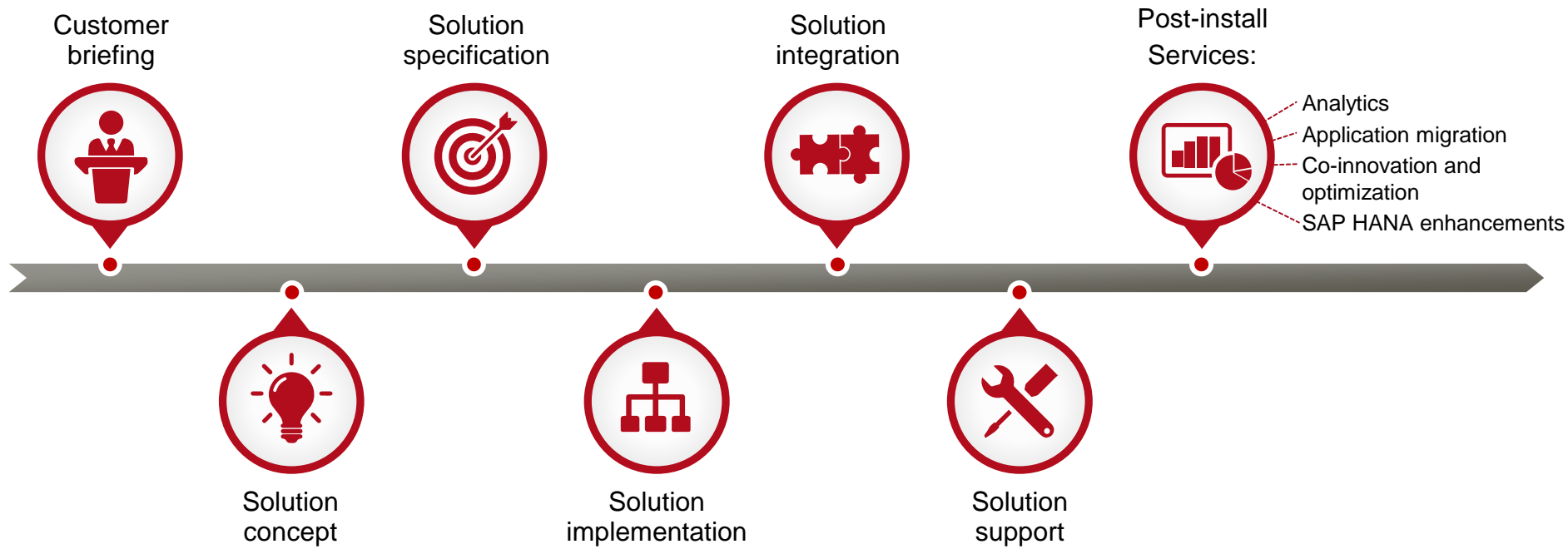


A complete solution using advanced servers: PRIMEQUEST & PRIMERGY and business-centric storage: ETERNUS

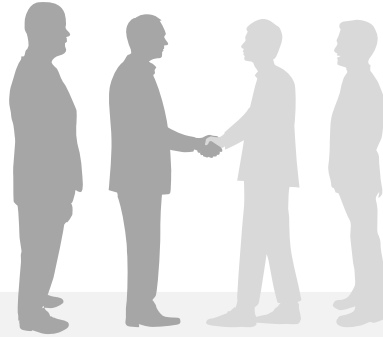


Enables extended configurations using Tailored Datacenter Integration (TDI), leveraging technologies of our specialist partners such as NetApp, VMware and SUSE

# End-to-end Services — from Concept to Support and Beyond



# Partner for the Life of Your Solution



## Experience

Our expertise comes from decades of experience offering SAP solutions

## PRIMEFLEX for SAP HANA

Enables fast, easy and cost-effective SAP HANA implementation

## End-to-end Services

Proof of concept deployments, co-innovation and S/4 HANA implementations

Support of the SAP system basis, hardware service, patches, security and performance monitoring through the Fujitsu Solution Contract



# Your Preferred Alternative for SAP HANA Solutions



	Fujitsu	HP	Cisco	Lenovo	SGI
Linear Scalability	●	◐	◐	◐	◐
Hardware Partitioning	●	◑	○	○	○
HANA Lifecycle Support	●	◐	◑	◐	◑
Pinnacle Award Winner	●	●	○	○	○
Partner at Hasso Plattner Institute	●	●	○	○	○
Robust SAP Practice	●	◐	◑	○	○
Orchestration for SAP HANA	●	◑	◐	○	○
Overall Cost	\$	\$\$\$	\$\$	\$\$\$	\$\$

# Fujitsu: Your Partner for SAP HANA Solutions

Contact us to discuss your path to becoming a real-time enterprise




**Visit our website**



**Write to us**

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